

INTRODUCTION



Largest Independent player in the **Western European** Oil and Gas markets

- ✓ Transformation from oil and gas to an all-round energy provider
- ✓ Well-balanced range of energy related products and services
- ✓ Focus on Best-in-Class Biofuels and Renewable Energy
- ✓ Securing position in mineral fuels as in Biofuels
- ✓ The Argos brand is to become a household name in Europe



ANNUAL TURNOVER

▶ **\$14** billion



M³ LITERS OF FUEL

▶ **17,5** million



PETROL STATIONS

▶ **100+**



M³ STORAGE

▶ **1,0** million



ACTIVE IN

▶ **20** countries



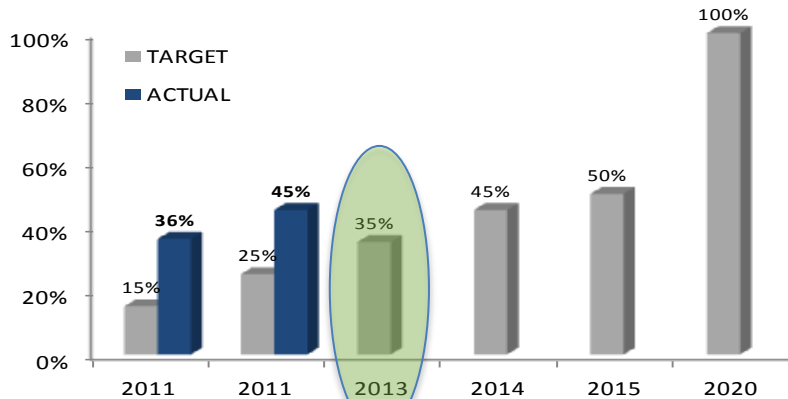
NO. OF EMPLOYEES

▶ **800** fte



BEST IN CLASS BIOFUELS

- ✓ GHG emission reduction > 70%
- ✓ Feedstock selection
 - ✓ Waste
 - ✓ Residues and by-products
 - ✓ Non-food
 - ✓ Cellulosic



- ✓ Market leader in Renewable jet fuel



- ✓ 1st to be **Bonsucro certified** in the EU
- ✓ 1st to **Import** Bonsucro ethanol into the EU

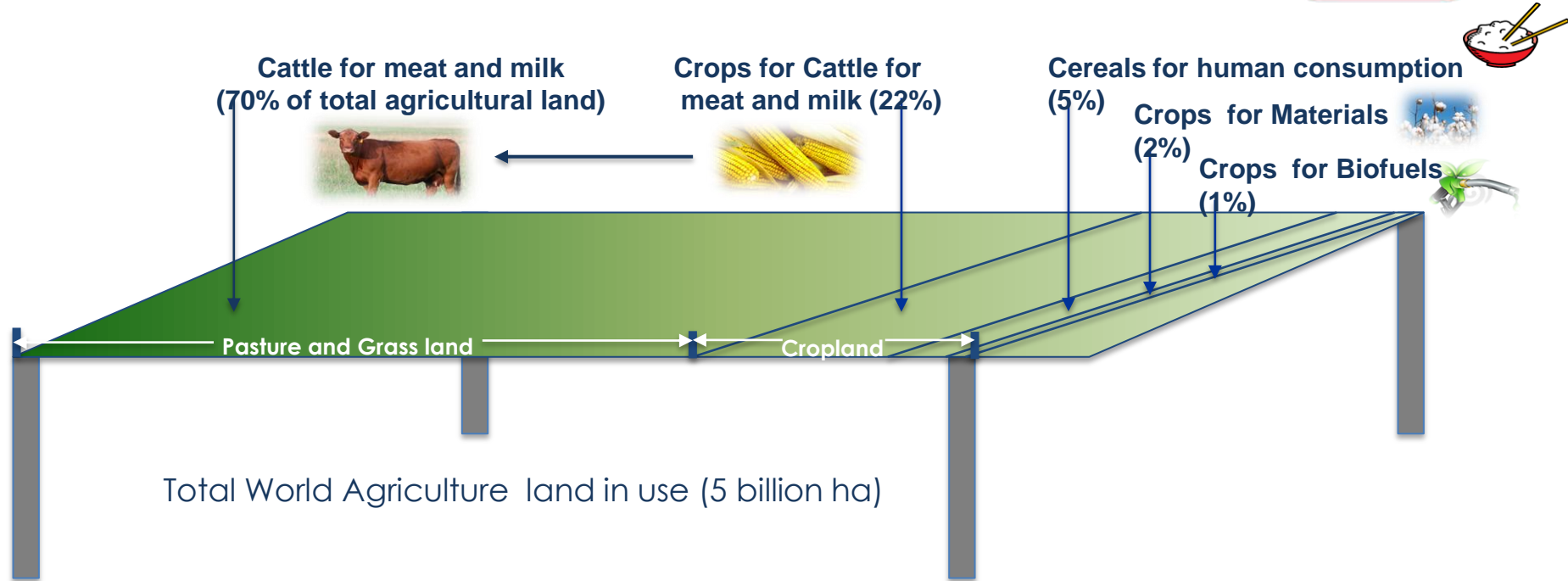


- ✓ 1st to supply E85
- ✓ 1st to blend Fame





The agriculture table



THE REAL CHALLENGE:

find smart, low land using solutions for an **optimized and integrated** production for food, feed, fiber and fuels?



BEST IN CLASS
BIOFUELS



CO₂

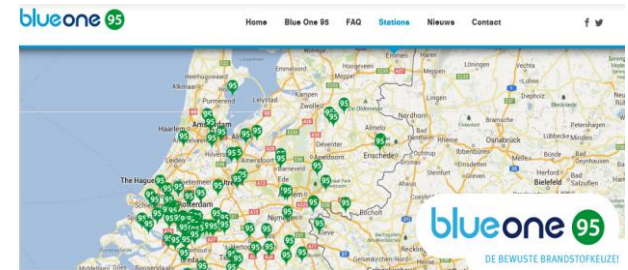
Consumer
TRUST





blueone 95

- ✓ 15% hydrous ethanol (3.8-7.4% water)
- ✓ Cleaner and Cheaper (than EUR 95)
 - ✓ Extra costs dehydration : **10-30%** of total investment in Ethanol plants
 - ✓ Dehydration **cost 14-45%** of the **energy to produce ethanol**
- ✓ **Prevents corrosion**
- ✓ **Lower carbon footprint**
- ✓ Suitable for gasoline motors > 2001 (EPA)
- ✓ According to Dutch Standard NTA 8115



www.blueone95.nl (Dutch)

- ✓ **Argos creating demand for gasoline with 15% hydrous ethanol (E15)**
- ✓ Diversification opportunity for Brazilian producer
- ✓ Can lead to the growth of exports of hydrous ethanol from Brazil
- ✓ For the EU: Hydrous ethanol needs to be certified sustainable
- ✓ Brazilian ethanol : Bonsucro certified sustainable
- ✓ Global strategy : start with NL then other countries
- ✓ Argos has the technology, the market and looks for suppliers
- ✓ Brazil a great potential supplier of hydrous ethanol



- ✓ **Argos: unique position in the western Europe oil & gas markets**
- ✓ Focus on Best-in-class Biofuels and Renewable Fuels
- ✓ Focus on Sustainability: raising consumer's trust
- ✓ Focus on innovative solutions: Blue One 95
- ✓ Focus on Brazilian hydrous ethanol market as potential major supplier